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MARKET & LIFESTYLE GUIDE · 2026

Paradise Valley. *Arizona's Crown Jewel.*

Prepared by	Barré Properties · Scottsdale, Arizona
Market	Paradise Valley
Edition	2026

Olivier "Ollie" Lessing Barré

Designated Broker · 480-269-1621 · hello@barreproperties.com

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AZ BROKER BR721911000 · AZ ENTITY LC722056000
480-269-1621 · HELLO@BARREPROPERTIES.COM

THE MARKET

Paradise Valley. *Arizona's Crown Jewel.*

Arizona's most exclusive municipality — SFH only, guard-gated estates, and some of the Southwest's most coveted properties. Median price $3M+. We know every pocket.

This market: City-level rent and vacancy figures vary block by block here — request a complimentary property analysis and management proposal and we'll run your property's exact numbers against live comparables.

Paradise Valley is Arizona's crown jewel — a small-town community that happens to be home to some of the most extraordinary private estates in the American Southwest. The only municipality in Arizona zoned exclusively for single-family residential, Paradise Valley offers unmatched privacy, sweeping Camelback and McDowell Mountain views, and a way of life that attracts discerning buyers from across the country.

MANAGEMENT

One rate

All-inclusive, quoted in writing. No setup fee, no vacancy fee, no markup on routine maintenance.

LICENSED

2007

Practicing in real estate since 2007, third generation.

MARKETS

36

One brokerage, one statement, one trust account across Arizona.

WHAT WE DO HERE

Management first, then leasing, sales and investor advisory in Paradise Valley.

Inspections, showings and walkthroughs happen in person wherever the property is — never subcontracted to a local partner you did not choose. 480-269-1621 · hello@barreproperties.com

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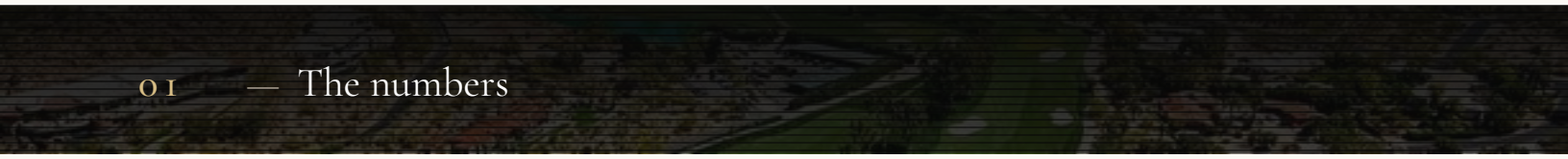

01 — The numbers

What the figures say, *and what they do not.*

Every number below carries the area it actually describes. Metro-wide medians are useful for direction and useless for pricing a specific property: rent and value in Paradise Valley vary block by block, and a figure quoted without its geography is worse than no figure at all.

MEASURE	FIGURE, WITH ITS SCOPE AND SOURCE
Greater Phoenix median sale price	About $458,000 · metro-wide, not city-level · The Cromford Report
Days on market, metro	About 48 days · Greater Phoenix · The Cromford Report
Scottsdale average home value	About $954,000, +9.1% year over year · city of Scottsdale only
Typical 3-bedroom rent	Phoenix about $2,200 · Scottsdale about $3,500 · Arizona statewide about $2,150
30-year fixed mortgage	About 6.66% · Freddie Mac PMMS, as of 2026-08-27
Statewide rent trend	Rents roughly flat over the past month and down about 3.5% over twelve months in Phoenix (Apartment List, September 2026); roughly three quarters of Arizona cities flat or declining year over year

Data: The Cromford Report · Apartment List · Realtor.com · Freddie Mac · Arizona Commerce Authority. Metro and city-level estimates for orientation only, not a guarantee of value or rental income. Updated 2026-08-28.

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WHAT HAPPENS NEXT

Own property here? *Let our family manage it.*

One all-inclusive rate, quoted in writing, covers the whole job: tenant placement, rent collection, 24-hour maintenance intake, inspections, trust accounting and monthly statements. No setup fee, no vacancy fee, and no markup on routine maintenance — the vendor's invoice reaches you with the original attached.

- A written rental analysis for your Paradise Valley property, with live comparables and a recommended rent.
- A make-ready scope: what must be done, what is worth doing, and what we would leave alone.
- County rental registration filed on your behalf, and statutory agent service if you live out of state.
- Photography, floor plan and video after the property is staged — never before.
- Every applicant, showing and piece of feedback visible to you as it happens.

REQUEST A RENTAL ANALYSIS

No cost, no obligation, and a real number at the end of it.

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For informational purposes only. Not legal, tax or financial advice. Every engagement begins with an individual assessment of your property and objectives, and terms are structured to be fair to all parties.